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# Press Release

1 June 2009

## **Hermes BPK Partners Appoints two Senior Analysts**

Hermes BPK Partners is pleased to announce the appointment of Lawrence Kissko and Marc Koslowsky as Senior Analysts, bringing the Hermes BPK team to 14 members.

Lawrence joins as Senior Analyst, Relative Value and Global Macro Strategies. He was formerly a Director in BlackRock's Fund of Funds Group where he was responsible for the sourcing and due diligence of hedge funds in the global macro and CTA areas. Prior to this he was at DB Advisors (Hedge Fund group), part of Deutsche Bank

Marc joins as Senior Analyst, Equity and Event Driven Strategies, from Optimal Investment Services in New York where he was Portfolio Manager and Senior Vice President and managed over \$1billion in two dedicated long/short equity fund of hedge funds. He was previously Portfolio Manager at Summit Private Investments and Head of Investments at Battersby Capital.

Lawrence and Marc will be based in New York and will report into Hermes BPK's Head of Research, Tommaso Mancuso. They will be responsible for sourcing, evaluating and monitoring Hedge Fund investments.

Lawrence and Marc bring over 20 years financial markets and Hedge Fund industry experience between them where they covered the full range of hedge fund strategies.

Matteo Dante Perruccio, CEO and Founding Partner at Hermes BPK said: "We are delighted to welcome Lawrence and Marc to our expanding team. The team that is in place to undertake research and due diligence is fundamental to the success of any Fund of Hedge Fund manager. The experience that Lawrence and Marc bring in this area will be invaluable in helping us identify, evaluate and exploit investment opportunities for our fund of hedge fund products".

**ENDS**

## **For further information:**

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## **Notes to editors:**

### **Hermes BPK**

Hermes BPK Partners LLP (Hermes BPK) is a partnership between Hermes and the Management of Hermes BPK Partners. CEO Matteo Dante Perruccio is former co-CEO of Olympia Capital Management and brings over 20 years of industry experience. Co-CIOs Mark Barker and Greg Knott have worked together in the alternative investment management industry since the mid 1980s and are supported by an experienced team that became partners in Hermes BPK in late 2008.

The team have extensive experience of investing in alternative investments covering all strategies with particular emphasis on distressed/ event driven strategies, particularly those that are leverage averse, skill based and focused on extracting value following in-depth fundamental analysis and human judgement.

Providing investment solutions to the BT Pension Scheme, Hermes BPK will use the backing of over £900m of long term investment capital and a clean balance sheet to negotiate and structure new and unique investment propositions for institutional clients.

### **Hermes**

Hermes is a multi- specialist asset manager with a truly long-term and responsible approach to delivering investment returns. We offer our clients the best combination of specialist investment teams and products along with a robust operating platform from which to run them.

Hermes offers investment solutions which range from alternative strategies such as fund of hedge funds, commodities and our engagement focus funds to real estate, private equity and specialist equity products. Hermes invests assets on behalf of 202\* clients across these product areas and has £25.7 billion\* under management. Additionally, we help pension funds meet the highest standards of responsible long term ownership through our innovative Equity Ownership Service, which has over £40 billion\* of assets under stewardship.

Hermes is the advisor and principle investment manager for the BT Pension Scheme (BTPS) and BTPS is also the 100% owner of Hermes. This unique relationship gives us a long term parent whose requirement for investment excellence is perfectly aligned with that of all of our other clients and provides a privileged insight which informs our product development.

\* As at 30 September 2009